

## EAST Search History

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S183	0	((incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) with financial\$4 with (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4)) with target\$4	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/05/30 18:20
S176	1	("episode of care" or "interval of care" or appointment or office near3 visit) with ((incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) with financial\$4 with (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4))	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/05/30 18:19
S182	2	S181 not S180	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:53
S181	11	("episode of care" or "interval of care" or office near3 visit) with (incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4 or discount\$6) and (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4)	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:53
S180	9	("episode of care" or "interval of care" or office near3 visit) with (incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) and (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4)	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:53
S179	32	("episode of care" or "interval of care" or appointment or office near3 visit) with (incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) and (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4)	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:51
S178	16	("episode of care" or "interval of care" or appointment or office near3 visit) with ((incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) and (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4))	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:48

Consolidated

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S17 7	<i>considered all</i> 8	("episode of care" or "interval of care" or appointment or office near3 visit) with ((incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) with (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4))	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:46
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L4	8	3 not 1	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/06/05 19:49
L3	20	(target\$6 or direct\$6) with (incentiv\$6 or bonus\$4 or reward\$4 or award\$4) with (doctor or physician)	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/06/05 19:49
L1	12	(target\$6 or direct\$6) with incentiv\$6 with (doctor or physician)	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/06/05 19:48
L2	1	(target\$6 or direct\$6) with incentiv\$6 with (doctor or physician) with (calculat\$6 or comput\$4)	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/06/05 19:47
S18 3	0	((incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) with financial\$4 with (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4)) with target\$4	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/05/30 18:20
S17 6	1	("episode of care" or "interval of care" or appointment or office near3 visit) with ((incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) with financial\$4 with (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4))	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/05/30 18:19
S18 2	2	S181 not S180	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:53
S18 1	11	("episode of care" or "interval of care" or office near3 visit) with (incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4 or discount\$6) and (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4)	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:53

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S18 0	9	("episode of care" or "interval of care" or office near3 visit) with (incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) and (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4)	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:53
S17 9	32	("episode of care" or "interval of care" or appointment or office near3 visit) with (incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) and (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4)	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:51
S17 8	16	("episode of care" or "interval of care" or appointment or office near3 visit) with ((incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) and (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4))	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:48
S17 7	8	("episode of care" or "interval of care" or appointment or office near3 visit) with ((incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) with (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4))	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:46

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- ☐ 3. **Law suits against HMOs argued COURTS: Justices question whether the fact that doctors are offered financial incentives is legally actionable.: [MORNING Edition]**  
*LAURIE ASSEO. Orange County Register. Santa Ana, Calif.: Feb 24, 2000. ; p. A.21*  
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- ☐ 4. **HIGH COURT TO REVIEW HMO COST-SAVING MEASURES A WOMAN WITH ABDOMINAL PAIN WAS FORCED TO WAIT DAYS FOR A DIAGNOSTIC EXAM. BEFORE THE EXAM COULD BE DONE. HER APPENDIX RUPTURED AND PERITONITIS SET IN.: [STATEWIDE Edition]**  
*JOHN A. MACDONALD, Courant Staff Writer. Hartford Courant. Hartford, Conn.: Dec 19, 1999. ; p. A.21*  
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- ☐ 5. **HMO suit heads to appeals court**  
*Omstein, Charles. Dallas Morning News. Dallas, Tex.: Oct 05, 1999. ; p. 4D*  
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*Anonymous. Modern Healthcare. Chicago: Aug 9, 1999. Vol. 29, Iss. 32; p. 50 (2 pages)*  
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- ☐ 7. **Case management for high-cost Medicare beneficiaries.**  
*Schore JL, Brown RS, Cheh VA. Health Care Financing Review [NLM - MEDLINE]. Summer 1999. Vol. 20, Iss. 4; p. 87*  
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- ☐ 8. **Case management for high-cost Medicare beneficiaries**  
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- ☐ 9. **Primary care physicians should be coordinators, not gatekeepers.**  
*Bodenheimer T, Lo B, Casalino L. JAMA : The Journal of the American Medical Association [NLM - MEDLINE]. Jun 2 1999. Vol. 281, Iss. 21; p. 2045*  
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- ☐ 10. **Switch hitter**  
*Harris Fleming Jr. Drug Topics. Oradell: Mar 15, 1999. Vol. 143, Iss. 6; p. 74 (1 page)*  
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- ☐ 11. **HMOs save by influencing patient choice**  
*Anonymous. Nursing Management. Chicago: Nov 1998. Vol. 29, Iss. 11; p. 16 (1 page)*  
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- ☐ 12. **High incomes, low costs: How do they do it?**  
*Howard D Larkin. Medical Economics. Oradell: Sep 7, 1998. Vol. 75, Iss. 17; p. 92 (8 pages)*  
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- ☐ 13. **Protecting patient welfare in managed care: Six safeguards**  
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- ☐ 14. **How do HMOs achieve savings? The effectiveness of one organization's strategies**  
Ann Barry Flood, Allen M Fremont, Kinam Jin, David M Bott, et al. *Health Services Research*. Chicago: Apr 1998. Vol. 33, Iss. 1; p. 79 (21 pages)
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- ☐ 16. **ABCs of health care tough to understand**  
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- ☐ 17. **PUT THE BRAKES ON DRIVE-THROUGH MASTECTOMIES: FIVE STAR LIFT Edition**  
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- ☐ 18. **WELCOME TO HOSPITALS R US: [METRO FINAL Edition]**  
Robert Kuttner. *The Sacramento Bee*. Sacramento, Calif.: Sep 29, 1996. ; p. FO.1
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- ☐ 20. **Incentives for doctors to cut costs considered: [Run Of Paper Edition]**  
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- ☐ 21. **California targets managed care for prop 103-type initiative**  
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- ☐ 23. **A sharper edge?**  
Lumsdon, Kevin. *Hospitals & Health Networks*. Chicago: Mar 5, 1996. Vol. 70, Iss. 5; p. 37 (2 pages)
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Star Tribune. Minneapolis, Minn.: Mar 01, 1996. ; p. 22.A
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- ☐ 25. **LETTERS TO BUSINESSEXTRA: [FINAL Edition]**  
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- ☐ 29. QUALITY OF HMOS COMES INTO FOCUS AS MANAGED-CARE PLANS INCREASE FINANCIAL INCENTIVES FOR PHYSICIANS, CONSUMERS AND BUSINESSES ARE RELYING MORE ON OUTSIDE ASSESSMENTS: [ALL Edition]  
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- ☐ 30. Financial incentives to reduce health care costs  
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*Dummit, Ralph.* St. Louis Post - Dispatch. St. Louis, Mo.: Jan 15, 1995. ; p. D5  
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*Coddington, Dean C, Moore, Keith D, Fischer, Elizabeth A.* The Healthcare Forum Journal. Jan/Feb 1995. Vol. 38, Iss. 1; p. 72 (5 pages)  
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*Roberts, Carolyn C. Trustee.* Chicago: Jan 1994. Vol. 47, Iss. 1; p. 18 (2 pages)  
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*GRETTA CHAMBERS.* The Gazette. Montreal, Que.: Nov 25, 1993. ; p. B.3  
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*Joan Beck CHICAGO TRIBUNE SERVICE.* The Salt Lake Tribune. Salt Lake City, Utah: Sep 14, 1993. ; p. A.9  
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*By Ron Winslow.* Wall Street Journal (Eastern edition). New York, N.Y.: Jun 7, 1993. ; p. PAGEB.1  
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*Montague, Jim.* Hospitals & Health Networks. Chicago: Jun 5, 1993. Vol. 67, Iss. 11; p. 70 (1 page)  
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*Resnick, Rosalind.* Business and Health. Montvale: Jun 1993. Vol. 11, Iss. 7; p. 24 (5 pages)  
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*Glazer, William M.* Employee Benefits Journal. Brookfield: Jun 1993. Vol. 18, Iss. 2; p. 30 (7 pages)  
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*Tom Paulson, P-I Reporter.* Seattle Post - Intelligencer. Seattle, Wash.: Mar 19, 1993. ; p. a.1  
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- ☐ 42. **Smoke free, care free? How to help employees cope with smoking restrictions at work**  
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- ☐ 43. **Health Care Reform: Insurers Watch and Wait**  
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- ☐ 46. **Varied Paths Lead to Common Goal of Wellness**  
Woolsey, Christine. Business Insurance. Chicago: Feb 17, 1992. Vol. 26, Iss. 7; p. 16 (2 pages)

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- ☐ 47. **A Low-Cost Wellness Program**  
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- ☐ 49. **Institution behavioral change in response to altered financial incentives in federal policy: The case of the Prospective Payment System**  
by Jung, Yoon Soo, Ph.D., University of Pennsylvania, 1992, 104 pages; AAT 9227690

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- ☐ 69. **A New Prescription: PPOs**  
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- ☐ 70. **Grants Help Communities Attack Health Costs**  
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